

SOUTH AFRICAN INSTITUTE OF VALUERS SOUTHERN BRANCH

Minutes of the Annual General Meeting of the Southern Branch Held by Remo Video Conference on 26 February 2021 at 15H15

In terms of clause 23.1 of the Constitution, The Annual General Meeting of a Branch shall be held each year on such date and at such time and venue to be decided upon by the Branch Executive.

PRESENT:

Chairperson: Ms N. Ginsberg

Fellow Members: (0)

1	None
---	------

Life Members: (1)

1	Hablutzel (CH)
---	----------------

Members: (28)

1	Boshoff (AJ)	11	Hewitt (DI)	21	Scott (RFL)
2	Bowen-Davies (PW)	12	Hewu (NH)	22	Van der Vyver (KE)
3	Burmeister (PA)	13	Holden (SN)	23	Vass (NL)
4	Douglas (CL)	14	Jackson (RE)	24	Vernooy (M)
5	Douglas (CS)	15	Kriel (J)	25	Wiggins (HO)
6	Everatt (CA)	16	Liebenberg (A)	26	Wolffs (SA)
7	Fortmuller (LC)	17	Mort (RDK)	27	Woudberg (FD)
8	Gaszynska (DI)	18	Malan (F)	28	Wright (SJ)
9	Ginsberg (NR)	19	Mulligan (GR)		
10	Groeneveld (C)	20	Rademeyer (DC)		

Student Members (not permitted to vote): (2)

1	Kongo (A)
2	Viljoen (J)

Non-Members: (1)

1. NOTICE OF THE MEETING

The AGM shall be convened at no less than seven days written notice, accompanied by an Agenda. The notice of the meeting and the Agenda were sent out timeously and a quorum was achieved. The Chairman declared the meeting properly constituted and welcomed members to the meeting.

2. APOLOGIES

Apologies were received from:

- Robin Marten
- Jerry Margolius
- John van der Spuy
- Kate Douglas (Hurt)

No further apologies were submitted.

3. PROXIES

The Chairman received a proxy from Jerry Margolius who appointed her, Natalie Ginsberg.

No further proxies were submitted.

4. APPROVAL OF THE MINUTES OF THE MEETING HELD ON 3 MARCH 2020.

The minutes of the previous Annual General Meeting held on 3 March 2020 at the Old Mutual Building in Constantia were provided on the link in the email notice. The Chairman invited comments or amendments; none were offered. The Chairman asked for approval of said minutes which was offered by Nina Vass. The Chairman asked for a seconder of the minutes which was offered by Robyn Jackson.

5. MATTERS ARISING FROM PREVIOUS MEETING

The Chairman asked if there were any matters arising from the previous minutes and none were raised.

7. CHAIRMAN'S REPORT FOR THE YEAR ENDING 28 FEBRUARY 2021.

Welcome once again to the 2021 Southern Branch Annual General Meeting and thank you for your attendance.

1. BRANCH EXECUTIVE

To the 2020/21 Branch executives – I would like to thank you all very much for your on-going support and valuable time sacrificed, particularly during such a challenging year,

where we had to think innovatively and where we were thrown out of our comfort zones at times. Your contributions have helped ensure that our branch runs smoothly.

The following members served as branch executive of the Southern Branch during the past year:-

- *Renee Snyman*
- *Natalie Ginsberg*
- *Cherry Douglas*
- *Franci Malan*
- *Robyn Jackson*
- *Paul Bowen-Davies*
- *Monique Vernooy*

Hlubi Hewu served as a co-opted member in 2020 and has been an invaluable member of the team. She registered as a Professional Associated Valuer in September 2019 and is currently the property valuations manager at FNB.

As co-opted members the following members served on the branch executive since late last year, and we look forward to officially welcoming them to the Southern Branch executive:-

- *Karen van der Vyver*
- *Ludwig Fortmuller*

Karen and Ludwig were both co-opted onto the branch at the end of 2020. Karen is a registered Professional Valuer and is the founder of Capval. Ludwig is registered as a Professional Valuer and is the Regional valuer for Nedbank Business Bank. Karen and Ludwig have a lot to offer and we are thrilled to have them on our Branchex. I am sure our members share my sentiments.

We also co-opted three student members, and they are:-

- *Kate Douglas Hurt*
- *Nwabisa Madikane*
- *Zizopho Sobekwa*

Kate was a recipient of a bursary in 2020 towards the completion of her Masters. Kate is the daughter of Cherry and Colin Douglas, who are both members of the Institute, and she works with them as a candidate valuer. Nwabisa and Zizopho joined the mentorship programme in 2019 as part of the initial Southern Branch intake and have made great progress. Zizopho was featured in the SA Valuer. She has obtained a National Diploma in Real Estate and a BTech Project Management degree, both from CPUT, and is currently working as an intern Leasing Consultant for Prasa Cres. Nwabisa has a BA in Project Management from CPUT and is currently busy with her Masters. She recently started a two year internship with DDP.

The Branch executives hold meetings roughly every six weeks to discuss the important topics needed to efficiently run the branch. These topics include membership, the mentorship programme, webinars and any other matters arising.

2. GENERAL MANAGER OFFICE

Our General Manager, Lerato Pooe, remains invaluable to the Institute. She has an overwhelmingly positive can-do attitude, while also having an incredible understanding of the Institute, its workings and its members. Lerato, I am beyond grateful for your guidance and wisdom. You are always approachable and we as a branch are so appreciative for your efforts, commitment and drive. Thank you.

Our GM Assistant, Anne-Marie Delport, controls the administration for the Institute for all the branches. She has remained an incredibly hard working and enthusiastic assistant, and someone we rely on regularly for insight and help. She is the key contact person for our members who are in need of help with our website (new and improved), webinars and fees. Anne-Marie, I would also like to express our gratitude as a branch for your passion and continued commitment to the Institute. It does not go unnoticed.

Lebone Malope was appointed as office manager on 1 February 2021. She will be a wonderful asset to our organisation.

3. NATIONAL EXECUTIVE

Members of the Southern Branch Executive who served on the National Executive in the past year were Natalie Ginsberg and Renée Snyman. We have seen a few changes in leadership in our branch over the last few years, and we are still considered to be a fairly new Natex team from the Southern Branch, but we've been fortunate enough to have worked with a group of seasoned National Executives from our other branches who have guided and supported us again this year. I feel grateful to have been part of such a forward-thinking and driven Natex team during 2020.

As a result of the pandemic, the KZN Branch were not able to host the National Executive Meeting in early 2020, but Natex met via Zoom on a number of occasions to discuss matters and we met in Johannesburg for Mini Natex in October 2020. The next National Executive Meeting will be hosted by the KZN Branch in April 2021.

4. MEMBERSHIP

In Memoriam

During the past year some of our Southern Branch members passed away:

- *Marc Prins*
- *Alison Stober*
- *William van Niekerk (student member who passed in June 2019)*
- *Viwe Vinny Grootboom (mentee)*

Please take a few moments of silence in honour of these members.

Thank You.

Current Membership

4 FEBRUARY 2020 VS 17 FEBRUARY 2021	SOUTH 4 FEBRUARY 2020	SOUTH 17 FEBRUARY 2021	SOUTH 3 MARCH 2020
MEMBERS	166	162	166
FELLOWS	9	9	9
LIFE MEMBERS	2	4	2
RETIRED MEMBERS	9	7	9
NON-PRACTISING MEMBERS	1	1	1
AFFILIATE MEMBERS			
NON- RESIDENT AFFILIATE MEMBERS			
NON-RESIDENT MEMBERS			
RETIRED NON-RESIDENT MEMBER			
ACTIVE MEMBERS TOTAL	187	183	187
HONORARY	2	2	2
STUDENT MEMBERS	30	35	31
STUDENT MEMBERS - UNEMPLOYED	9	20	10
STUDENT MEMBERS - BURSARIES	0	0	0
OTHER MEMBERS	41	57	43
ALL MEMBERS TOTAL	228	240	230

We were actively trying to increase our membership intake through the Mentorship Programme and with success we have grown our membership from 228 members to 240 members in total. This is largely as a result of our student member and unemployed student member intake through the Mentorship Programme. To date, we've had 266 mentees enrolled for the Mentorship Programme across all branches, 64 of which enrolled with the Southern Branch. Of the 64 mentees, 21 become members of the Institute.

5. FINANCE

In 2020 the Institute reduced subscription fees and extended the period within which payments were due as a means to support our Members during Covid-19 and the lockdown restrictions. This was very well received and appreciated by our Members.

We believe that as a community, we should support each other where we can.

We have been able to provide more cost effective webinars; ensuring our Members get extra value for money on CETs, with the help of reduced expenses in hosting the webinars on a Zoom or Remo platform.

5. EDUCATION

Education remains a pivotal part of the Institute.

CET:

With the introduction of webinars, we have been able to host National events benefiting our members equally nationwide. The Institute provided 22 CET points in just 6 months running from June 2020 to November 2020, ensuring the Valuers stayed abreast of what was happening in the market. We continue to be the only body providing valuation based training in Southern Africa, setting the bar for others to follow. We would also like to thank all our members for supporting us during the year, embracing the new online events, and look forward to “seeing” more of you in the coming year.

Educational Institutions:

In new developments, the GM met with the Registrar of SACPVP recently and got approval to submit CETs from Institute events directly to the SACPVP. This will be in place for all new events, however the GM office will attempt to backdate this to a certain point in time, if they can. This should lessen the administration that comes with CET submissions for our members.

There were no drives at universities due to Covid-19, but we look forward to getting back to this when university activities return to normal.

We have considered promoting the profession and the Institute to schools to ensure that the programs at a varsity level are filled too.

Mentorship programme:

Our Mentorship Programme was rolled out nationally in 2020, with all branches offering workshops and guidance to our enrolled mentees. Every branch is at a different level with their mentees. The Southern Branch are looking after two enrolments comprising of 64 mentees in total. The first enrolment has completed three assignments, and the second enrolment has completed one assignment to date. The assignments are shared among our branch executive, marked and sent back to the mentees for amendments. We can see this programme is necessary; the mentees need guidance, practical experience and a better understanding of the valuation process.

We have set up a mentorship programme committee to standardize the programme going forward, which should assist both mentees and the branch executives. We are aiming to meet with the mentees on a more regular basis to ensure the delivery of the programme is effective, successful and to keep the mentees interested.

The administration behind the programme is heavy, and we have brought the GM office in to assist with the administration, in order to free up time for the branches to bring on new mentees and ultimately progressing them to writing the board exam.

We have had a large amount of interest coming through on our social media platforms, which is excellent.

There are some exciting mentee employment opportunities on the horizon, which we will hopefully be in a position to share soon. There have also been successful work opportunities in other branches though the programme.

6. PROFESSIONAL LIAISON

SACPVP

We endeavour to have regular meetings with the SACPVP, however it was challenging during 2020 as a result of the pandemic. As mentioned, our GM recently met with the Registrar regarding the CET collaboration.

We continue to be guided by our members on the matters that need to be raised with SACPVP. If you have concerns please contact our GM, and we will ensure that this is discussed at one of the meetings.

SAPOA

SAPOA has arranged a webinar in March 2021 dealing with the effect of rates on properties and this will be facilitated by Tracey Myers, with Ben Espach being one of the panellists.

We are excited to continue developing relationships with SAPOA.

CBE

Tracey Myers has been appointed to sit on the appeal board previously and she is waiting to hear if she will be appointment again this year.

IVSC

Molefi Kubuzie, the past President of the SACPVP, sits on the IVSC board representing South Africa. Robin Marten has stepped down as our representative and was replaced by Tracey Myers. Both Tracey and Lerato are now recognised as the SAIV representatives for the IVSC.

7. TARIFF OF FEES

There are no changes for the moment to the recommended tariff of fees as gazetted 1 October 2010.

8. CONFERENCES AND WEBINARS

The Institute has hosted 10 webinars this year, as well as each branch's respective AGM and seminar in early 2020. The plan for 2021 is a "Back to Basics" series, other relevant webinars and the launch of static webinars, ensuring there is a lot of content available to our members. We always appreciate comments or suggestions on topics or speakers, to keep the content fresh. We value any input from our members.

9. COMMUNICATION, MARKETING & PUBLICATIONS

SA Valuer

The SA Valuer publication is to change to a blog format on our new website, as agreed at our Mini Natex Meeting. Articles will be shared on our social media platforms, with links to the blog, thus drawing more people to our website. Going forward the SA Valuer will take on a different blog style format. We remind you that we are constantly looking for interesting articles, letters and advertising.

Social Media

SWM prepared a social media report from October 2019 to September 2020, which was presented at Mini Natex in October 2020. I will run through a summary of the presentation now.

Please remember to follow us on the following platforms:-

- Twitter
- Facebook
- LinkedIn; and
- Instagram.

Please continue to tag the SAIV on reports / articles so that we can circulate them as well.

Website

We investigated platforms, which could meet our current needs. The new website was launched on 18 December 2020 and we have already seen the benefits of it. Members are to please contact the GM office if they require assistance using the new website, or if they have comments and feedback.

There are significant cost savings on the new platform, some advantages include ease of registration, online membership applications, integration with our financial system, which we couldn't do before, and easier navigation for members. Our new website will put us on par with international trends.

10. CLOSURE

Thank you to all our Members and Student Members for your support of the Southern Branch and the SAIV, especially during such a turbulent year, full of unknowns and uncertainty.

I look forward to working with our extended Branch Executive this year. We have an exciting year ahead of us, with interesting webinars, and we are eager to provide our Mentees with the guidance they need. We would like to request that you, the members, email us with speaker suggestions or to provide input you may think we could benefit from. In doing so, we can further enhance our service to all of our members.

Our branch executive, Natex and the GM office have an open door policy. Please contact us if you have any questions, comments or suggestions. We are eager to help.

Ladies and gentlemen that concludes the Chairman's report and I ask for your acceptance of it. Please may I have a proposer and a seconder. Please state your names in the Q and A again.

Thank you.

*Natalie Ginsberg
SAIV Southern Branch Chairman
26 February 2021*

8. DETERMINATION OF THE NUMBER OF MEMBERS OF THE BRANCH EXECUTIVE AND ELECTION OF MEMBERS THERETO FOR THE ENSUING YEAR IN TERMS OF THE FOLLOWING EXTRACTS FROM CLAUSES 21.2.1 AND 21.2.4 OF THE CONSTITUTION.

"21.2.1 To elect at the Annual General Meeting a Branch Executive which shall consist of not less than three and no more than thirteen Members who shall hold office subject to 21.2.4 until the second Annual General Meeting after their election unless they cease to hold office in terms of 21.5 before then."

"21.2.4 One half of the Members of the Branch Executive shall retire each year."

We have received 6 nominations. They are as follows:-

- Nomahlubi Hewu
- Ludwig Fortmuller
- Natalie Ginsberg
- Robyn Jackson
- Franci Malan; and
- Karen van der Vyver.

We are under the threshold that requires a vote. Our new branch executives for 2021/22 are:-

- Cherry Douglas;
- Renée Snyman
- Paul Bowen-Davies
- Monique Vernooy
- Nomahlubi Hewu
- Ludwig Fortmüller
- Natalie Ginsberg
- Robyn Jackson
- Franci Malan; and
- Karen van der Vyver.

9. CONSIDERATION OF BRANCH EXECUTIVE'S RECOMMENDATIONS TO THE NATIONAL EXECUTIVE OF THE INSTITUTE.

The Chairman asked the floor for any recommendations; none were forthcoming.

10. TO GIVE SUCH DIRECTIONS TO THE NEW BRANCH EXECUTIVE AS MAY BE NECESSARY AND ANY OTHER BUSINESS WHICH THE MEETING DEEMS NECESSARY.

The Chairman asked the floor for any recommendations; none were forthcoming.

11. CLOSURE

The Chairman concluded the AGM and encouraged everyone to return to the plenary floor to network. The new branch executives were asked to remain behind for the special meeting to vote for Chair and Vice.

The Annual General Meeting of the Southern Branch was adjourned.

12. SPECIAL MEETING of the NEW BRANCH EXECUTIVE

At a special meeting of a quorum of the new Branch Executives held directly after the AGM, voting took place for the new Chairman and Vice Chairman. The following were elected by unanimous vote:

**Chairman: Natalie Ginsberg
Vice Chairman: Robyn Jackson**

Chairman

Date

SOUTH AFRICAN INSTITUTE OF VALUERS

SOUTHERN BRANCH

REPORT OF THE CHAIRMAN FOR THE YEAR ENDED 29 FEBRUARY 2021

Welcome once again to the 2021 Southern Branch Annual General Meeting and thank you for your attendance.

1. BRANCH EXECUTIVE

To the 2020/21 Branch executives – I would like to thank you all very much for your on-going support and valuable time sacrificed, particularly during such a challenging year, where we had to think innovatively and where we were thrown out of our comfort zones at times. Your contributions have helped ensure that our branch runs smoothly.

The following members served as branch executive of the Southern Branch during the past year:-

- Renee Snyman
- Natalie Ginsberg
- Cherry Douglas
- Franci Malan
- Robyn Jackson
- Paul Bowen-Davies
- Monique Vernooy

Hlubi Hewu served as a co-opted member in 2020 and has been an invaluable member of the team. She registered as a Professional Associated Valuer in September 2019 and is currently the property valuations manager at FNB.

As co-opted members the following members served on the branch executive since late last year, and we look forward to officially welcoming them to the Southern Branch executive:-

- Karen van der Vyver
- Ludwig Fortmuller

Karen and Ludwig were both co-opted onto the branch at the end of 2020. Karen is a registered Professional Valuer and is the founder of Capval. Ludwig is registered as a Professional Valuer and is the Regional valuer for Nedbank Business Bank. Karen and Ludwig have a lot to offer and we are thrilled to have them on our Branchex. I am sure our members share my sentiments.

We also co-opted three student members, and they are:-

- Kate Douglas Hurt
- Nwabisa Madikane
- Zizopho Sobekwa

Kate was a recipient of a bursary in 2020 towards the completion of her Masters. Kate is the daughter of Cherry and Colin Douglas, who are both members of the Institute, and she works with them as a candidate valuer. Nwabisa and Zizopho joined the mentorship programme in 2019 as part of the initial Southern Branch intake and have made great progress. Zizopho was featured in the SA Valuer. She has obtained a National Diploma in Real Estate and a Btech Project Management degree, both from CPUT, and is currently working as an intern Leasing Consultant for Prasa Cres. Nwabisa has a BA in Project Management from CPUT and is currently busy with her Masters. She recently started a two year internship with DDP.

The Branch executives hold meetings roughly every six weeks to discuss the important topics needed to efficiently run the branch. These topics include membership, the mentorship programme, webinars and any other matters arising.

2. GENERAL MANAGER OFFICE

Our General Manager, Lerato Pooe, remains invaluable to the Institute. She has an overwhelmingly positive can-do attitude, she has an incredible understanding of the Institute, its workings and its members. Lerato, I am beyond grateful for your guidance, and wisdom. You are always approachable and we as a branch are so appreciative for your efforts, commitment and drive. Thank you.

Our GM Assistant, Anne-Marie Delport, controls the administration for the Institute, for all the branches. She has remained an incredibly hard working and enthusiastic assistant, and someone we rely on regularly for insight and help. She is the key contact person for our members who are in need of help with our website (new and improved), webinars and fees. Anne-Marie, I would also like to express our gratitude as a branch for your passion and continued commitment to the Institute. It does not go unnoticed.

Lebone Malope was appointed as office manager on 1 February 2021. She will be a wonderful asset to our organisation.

3. NATIONAL EXECUTIVE

Members of the Southern Branch Executive who served on the National Executive in the past year were Natalie Ginsberg and Renée Snyman. We have seen a few changes in leadership in our branch over the last few years, and we are still considered to be a fairly new Natex team from the Southern Branch, but we've been fortunate enough to have worked with a group of seasoned National Executives from our other branches who have

guided and supported us again this year. I feel grateful to have been apart of such a forward-thinking and driven Natex team during 2020.

As a result of the pandemic, the KZN Branch were not able to host the National Executive Meeting in early 2020, but Natex met via Zoom on a number of occasions to discuss matters and we met in Johannesburg for Mini Natex in October 2020. The next National Executive Meeting will be hosted by the KZN Branch in April 2021.

4. MEMBERSHIP

In Memoriam

During the past year some of our Southern Branch members passed away:

- Marc Prins
- Alison Stober
- William van Nieker (student member who passed in June 2019)
- Viwe Vinny Grootboom (mentee)

Please take a few moments of silence for these members.

Thank You.

4 FEBRUARY 2020 vs 17 FEBRUARY 2021		SOUTH FEBRUARY 2020	SOUTH 17 FEBRUARY 2021	SOUTH 3 MARCH 2020
MEMBERS		166	162	166
FELLOWS		9	9	9
LIFE MEMBERS		2	4	2
RETired MEMBERS		9	7	9
NON PRACTISING MEMBERS		1	1	1
AFFILIATE MEMBERS				
NON RESIDENT AFFILIATE MEMBERS				
NON-RESIDENT MEMBERS				
RETired NON-RESIDENT MEMBER				
ACTIVE MEMBERS TOTAL		187	183	187
HONORARY		2	2	2
STUDENT MEMBERS		30	35	31
STUDENT MEMBERS - UNEMPLOYED		9	20	10
STUDENT MEMBERS BURSARIES		0	0	0

OTHER MEMBERS	41	57	43
ALL MEMBERS TOTAL	228	240	230

We were actively trying to increase our membership intake through the Mentorship Programme and with success we have grown our membership from 228 members to 240 members in total. This is largely as a result of our student member and unemployed student member intake through the Mentorship Programme. To date, we've had 266 mentees enrolled for the Mentorship Programme across all branches, 64 of which enrolled with the Southern Branch. Of the 64 mentees, 21 become members of the Institute.

5. FINANCE

In 2020 the Institute reduced subscription fees and extended the period within which payments were due as a means to support our Members during Covid-19 and the lockdown restrictions. This was much appreciated by Members.

We believe that as a community, we should support each other where we can.

We have been able to provide more cost effective webinars; ensuring our Members get extra value for money on CETs, with the help of reduced expenses in hosting the webinars on a Zoom or Remo platform.

5. EDUCATION

Education remains a pivotal part of the Institute.

CET:

With the introduction of webinars, we have been able to host National events benefiting our members equally nationwide. The Institute provided 22 CET points in just 6 months running from June 2020 to November 2020, ensuring the Valuers stayed abreast of what was happening in the market. We continue to be the only body providing valuation based training in Southern Africa, setting the bar for others to follow. We would also like to thank all our members for supporting us during the year, embracing the new online events, and look forward to "seeing" more of you in the coming year.

Educational Institutions:

In new developments, the GM met with the Registrar recently and got approval to submit CETs from Institute events directly to the SACPVP. This will be in place for all new events, however the GM office will attempt to backdate this to a certain point in time, if they can. This should lessen the administration that comes with CET submissions for our members.

There were no drives at universities due to Covid-19, but we look forward to getting back to this when university activities return to normal.

We have considered driving the profession and the Institute at a school level to ensure that the programs at a varsity level are filled too.

Mentorship programme

Our Mentorship Programme was rolled out nationally in 2020, with all branches offering workshops and guidance to our enrolled mentees. Every branch is at a different level with their mentees. The Southern Branch are looking after two enrolments comprising of 64 mentees in total. The first enrolment have completed three assignments, and the second enrolment have completed one assignment to date. The assignments are shared among our branch executive, marked and sent back to the mentees for amendments. We can see this programme is necessary; the mentees need guidance, practical experience and a better understanding of the valuation process.

We have set up a mentorship programme committee to standardize the programme going forward, which should assist both mentees and the branch executives. We are aiming to meet with the mentees on a more regular basis to ensure the delivery of the programme is effective, successful and to keep the mentees interested.

The administration behind the programme is heavy, and we have brought the GM office in to assist with the administration, in order to free up time for the branches to bring on new mentees and ultimately progressing them to writing the board exam.

We have had a large amount of interest coming through on our social media platforms, which is excellent.

There are some exciting mentee employment opportunities on the horizon, which we will hopefully be in a position to share soon. There have also been successful work opportunities in other branches though the programme.

6. PROFESSIONAL LIAISON

SACPVP

We endeavour to have regular meetings with the SACPVP, however it was challenging during 2020 as a result of the pandemic. As mentioned, our GM recently met with the Registrar regarding the CET collaboration.

We continue to be guided by our members on the matters that need to be raised with SACPVP. If you have concerns please contact our GM, and we will ensure that this is discussed at one of the meetings.

SAPOA

SAPOA has arranged a webinar in March 2021 dealing with the effect of rates on properties and this will be facilitated by Tracey Meyers, with Ben Espach being one of the panellists.

We are excited to continue developing relationships with SAPOA.

CBE

Tracey Meyers has been appointed to sit on the appeal board previously and she is waiting to hear if she will be appointment again this year.

IVSC

Molefi Kubuzie, the past President of the SACPVP, sits on the IVSC board representing South Africa. Robin Martin has stepped down as our representative and was replaced by Tracey Myers. Both Tracey and Lerato are now recognised as the SAIV representatives for the IVSC.

7. TARIFF OF FEES

There are no changes for the moment to the recommended tariff of fees as gazetted 1 October 2010.

8. CONFERENCES AND WEBINARS

The Institute has hosted 10 webinars this year, as well as each branch's respective AGM and seminar in early 2020. The plan for 2021 is a "Back to Basics" series, other relevant webinars and the launch of static webinars, ensuring there is a lot of content available for our members. We always appreciate comments or suggestions on topics or speakers, to keep the content fresh. We value any input from our members.

9. COMMUNICATION, MARKETING & PUBLICATIONS

SA Valuer

The SA Valuer publication is to change to a blog format on our new website, as agreed at our Mini Natex Meeting. Articles will be shared on our social media platforms, with links to the blog, thus drawing more people to our website. Going forward the SA Valuer will take on a different blog style format. We remind you that we are constantly looking for interesting articles, letters and advertising.

Social Media

SWM prepared a social media report from October 2019 to September 2020, which was presented at Mini Natex in October 2020. I will run through a summary of the presentation now.

Please remember to follow us on the following platforms:-

- Twitter
- Facebook
- LinkedIn; and
- Instagram.

Please continue to tag the SAIV on reports/articles so that we can circulate them as well.

Website

We investigated platforms, which could meet our current needs. The new website was launched on 18 December 2020 and we have already seen the benefits of it. Members are to please contact the GM office if they require assistance using the new website, or if they have comments and feedback.

There are significant cost savings on the new platform, some advantages include ease of registration, online membership applications, integration with our financial system, which we couldn't do before, easier navigation for members and the website will put us on par with international trends.

10. CLOSURE

Thank you to all our Members and Student Members for your support of the Southern Branch and the SAIV, especially during such a turbulent year, full of unknowns and uncertainty.

I look forward to working with our extended Branch Executive this year. We have an exciting year head of us, with interesting webinars, and we are eager to provide our Mentees with the guidance they need. We would like to request that you, the members, email us with speaker suggestions or to provide input you may think we could benefit from. In doing so, we can further enhance our service to all of our members.

Our branch executive, Natex and the GM office have an open door policy. Please contact us if you have any questions, comments or suggestions. We are eager to help.

Ladies and gentlemen that concludes the Chairman's report and I ask for your acceptance of it. Please may I have a proposer and a seconder. Please state your names in the Q and A again.

Thank you.

Natalie Ginsberg
SAIV Southern Branch Chairman
26 February 2021